



Canoe '97  
PO Box 1997  
Dartmouth, Nova Scotia  
Canada B2Y 3Z7

September 5, 1997

Mr. Doug DeAngelis  
President  
Lynx System Developers, Inc.  
175N New Boston Street  
Woburn, MA, 01801

Dear Doug:

I would like to take a moment to thank you and your company for your outstanding technical support and for the quality of the system which we purchased from you. Without question, the World Canoe Championships recently held at Dartmouth, Nova Scotia, were the most efficiently organized and technically supported in terms of results management. I state this as a former national and Olympic coach, having attended just about every major canoeing event in the world since 1985.

The efficiency of your system and its integration into the broader results management system cannot be overstated. Once running, it almost seemed too easy from the perspective of the observer. There were no discrepancies, delays or errors. Results were to the public within seconds of each race's conclusion and on the internet within a minute. Truly incredible given the traditions of world bodies and their trust in technology.

This latter point leads me to note how happy Mr. John Leukemans, Chief Official, Competition Committee, International Canoe Federation, was with your equipment and our integrated reporting and advancement system. He has very high standards, but as you observed, he had no complaints or reason to question our procedures or operating systems. Once again, a tribute to your company.

In closing, let me say that as the Chairman of the Competition Committee for Canoe'97, dealing with you and your company in preparation for the World Championships was an excellent experience. You educated me in the technology and as a result, I was able to make sound and informed decisions in regards to what was in the best interest of our Organizing Committee. I respect this and thank you for that assistance.

Best personal regards,

Scott Logan  
Chair, Competition Committee, Canoe'97  
Executive Director, Sport Nova Scotia